

ZAKLINA VRACAR

Rental Property Management/Leasing & Relocation Specialist



RENTAL PROJECTS

The Victoria (152 suites)

📅 07/2020 - 06/2021 📍 East Vancouver

Leasing Manager for Rennie Marketing

- Pre-leasing units under construction and post occupancy. 50% leased in 5 months
- In charge of creating and adjusting rent rolls including anticipated absorption targets
- Executing lease documents
- Assisting with the building marketing/rental advertising and current market overview
- Educating and training the office leasing coordinator and a real estate sales agent to work on the rental project

Kits Walk (48 suites)

📅 04/2020 - 11/2020 📍 Kitsilano area, Vancouver

Leasing Manager for Strand Development

- Solely responsible for pre-leasing the building under construction and post occupancy
- Reached 80% occupancy in 4 months

The Columbia (51 suites)

📅 10/2019 - 03/2020 📍 Vancouver

Leasing Manager for Strand Development

- Solely responsible for pre-leasing the building
- Reached 100% occupancy in 5 months (3 months after the building was completed)

Fraser Flats (269 suites)

📅 02/2018 - 09/2018 📍 River District, Vancouver

Leasing Manager for Wesgroup Properties Ltd.

- Pre-leased East building (155 suites). Reached 100% occupancy in 3 months prior to access of building/construction site
- West building (114 suites) 50% leased in 1 week; reached 100% occupancy in 2 months
- In charge of creating rent rolls, executing lease documents and assisting with the building marketing/rental advertising
- Educating and training 3 Real Estate sales agents to work on the rental project

Bridgewater (130 suites)

📅 05/2016 - 08/2016 📍 North Vancouver

Leasing Manager for Hollyburn Properties Ltd.

- Solely responsible for pre-leasing the building and reached 100% occupancy in less than 3 months. Ongoing construction limited showings to 2 days/week, 6 hours/day
- Exceeded targeted gross revenue by \$0.30/sqft
- In charge of creating the rent roll, executing all lease documents and assisting with the building marketing/rental advertising
- CFAA Winner - Rental Development of the Year

Aria (52 suites)

📅 02/2016 - 04/2016 📍 Oakridge area, Vancouver

Leasing Manager for Qualex-Landmark Res.

- Pre-leased under construction advising developer with marketing and management strategies
- Persistent achievement of targets exceeding gross revenue by \$0.28/sq ft
- In charge of creating the rent roll and executing all lease documents
- UDI 2016 Winner for Excellence in Multi-Family Market Rental

RENTAL PROJECTS

The Lion (55 suites)

📅 07/2015 - 09/2015 📍 North Vancouver

Leasing Manager for First Quay Holdings/ Performance Construction

- Completed pre-leasing in total of 7 days
 - Exceeded targeted gross revenue by \$0.34/sqft
 - Performed deficiencies inspection for all suites
 - Organized and executed all move ins (40 suites occupied in only 3 days)
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Belmont Shore (116 suites)

📅 10/2014 - 02/2015 📍 North Vancouver

Leasing Manager for Adera Development Corp.

- Successfully pre-leased 80% in the first 5 weeks under construction and reached 100% occupancy 2 months before the given deadline (within 2.5 months)
 - Achieved 105% of stretch proforma revenue targets
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Westpoint (108 suites)

📅 07/2008 - 09/2008 📍 UBC area, Vancouver

Leasing Manager for Bastion Development Ltd.

- 100% occupancy in 2 months of leasing under construction without access to the building
 - Organized 108 suites to move in within 4 days and continued to manage the building for the next 6 years
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Yaletown 939 (180 suites)

📅 04/2004 - 07/2004 📍 Yaletown area, Vancouver

Leasing Agent for Gateway Property Management

- 1 of 3 leasing agents hired - successfully leased 47% in first 6 weeks of construction